



Start Your Own Grant Writing Business: Your Step-By-Step Guide to Success (StartUp Series)

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This second edition reveals how to prepare foundation, federal and corporate grant applications and includes a comprehensive directory of major funders' contact information. It then offers readers cutting-edge business advice on setting up and registering a grant-seeking business and marketing themselves as savvy grant seekers. It covers current trends in grant seeking, topics that are on the radar of most funders and cutting edge application strategies. It also offers strategies for the online application process: using effective subject lines, searching for funders online and filling online budget forms. It's divided into four sections: the art of the grant proposal, prospect research, starting and marketing a grant writing business and maximizing one's chances of winning a grant.

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