



Placebo and Pain: Chapter 17. Psychological Processes that can Bias Responses to Placebo Treatment for Pain

Ben Colagiuri, Peter F. Lovibond

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Evidence from both empirical studies and clinical practice indicates that substantial reductions in pain can be observed following placebo treatment. Generally, these effects are attributed to expectancy and/or classic conditioning. However, other psychological processes that could bias the observed responses to placebo treatment may lead to a systematic over- or underestimate of the magnitude of the placebo effect. First, demand characteristics could encourage participants or patients to respond in a way consistent with their perceptions of the study's or treatment's aims. Second, knowledge of being in a study, or receiving treatment, could lead to changes in behavior and reporting as a result of the Hawthorne effect. Third, response shift may invalidate pre-post intervention comparisons if the criteria for evaluating the relevant symptom change as a result of the intervention. This chapter reviews evidence for these three processes as they relate to placebo effects for pain.

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